



Analyst

Do you have a passion for agrifood technology?

Africa's leading agrifood tech investment company is looking for an analyst to assist in unlocking Africa's agrifood potential by investing in and nurturing innovative and disruptive technologies.

The ideal candidate will:

- Have a keen interest in and conceptual grasp of the agrifood industry and its emerging technologies.
- Have knowledge of the science underpinning agrifood technologies.
- Have passion for Africa and its economic development.
- Be a purpose driven individual who wishes to make a positive impact in society.
- Have farming background / extensive network in farming community / understands the needs and challenges of farmers.
- Be passionate to succeed in the private equity and venture capital industry.
- Enjoy research and analysis with superior analytical skills and have a natural ability for detail.
- Be a self-starter, conscientious and a person that can work autonomously.
- A team player with strong communication skills (written and verbal in English and Afrikaans).

Key Responsibilities:

Deal Origination

- Conduct sector analysis on predetermined sectors within the agrifood tech landscape; compile research papers on the sector and identify investment targets within.
- Contact investment targets to schedule meetings.
- Prepare proposals for and attend meetings with investment targets.
- Maintain relationships with investment targets on a continuous basis.
- Display an origination awareness and share new investment ideas with management.

Deal Analysis

- Attend meetings to evaluate potential investment opportunities; and provide preliminary recommendations regarding their suitability as an investment in light of the company's investment framework.
- Gather data (online / in person) of investment opportunities and of the relevant industries.

- Perform industry research and identify competitors and their market positions compared to investment opportunities.
- Perform detailed quantitative and qualitative analysis of agrifood companies and their technologies, incl. the technology's technical/scientific validity and market acceptance.
- Build financial forecasting models, valuations and IRR calculations as well as sensitivity analysis.
- Develop and maintain deal analysis templates in Excel. Introduce automation where possible.
- Prepare investment summary reports.
- Prepare comprehensive investment proposals outlining the results of industry, company and technology research and analysis.

Deal Execution -----

- Assist with the admin and logistical arrangements on a deal, including the drawing up and ensuring adherence to the transaction timetable and supporting management where required.
- Assist in scoping, managing and performing the due diligence process on potential investment opportunities; incl. the coordinating of service providers, meeting coordination and minute taking.
- Read, review, understand and apply the relevant legal frameworks.
- Ensure all deal documentation is e-filed confidentially and accurately.

Portfolio Management -----

- Keep abreast with key issues and continuously monitor investee company performance through reviewing management accounts and board packs; and through engagement with investee company management teams.
- Prepare periodic investee company and overall portfolio review reports.

Miscellaneous -----

- Be well informed and stay current with the various industry developments.
- Write reports and media releases about industry trends, new technologies and developments at portfolio companies.
- Assist management with preparing board packs and shareholder communication.
- Travel to targeted African countries and Israel from time to time to meet with investment opportunities and portfolio companies.
- Based in Somerset West, Western Cape.

Qualifications & Experience -----

- M Sc Agric (Soil Science) / M Sc Agric (Agricultural Economics) / M Eng;
 - Cum laude candidates preferred
 - Investment modules will be advantageous
- Ideal candidate will have 0 - 4 years' working experience.
 - Experience in agriculture, agribusiness, private equity or venture capital is advantageous

Join us while we lead the African agrifood tech revolution.

Please apply directly via email to nicol@aaftservices.co.za

If you have not had any response in two weeks, please consider your application unsuccessful however your CV will be kept on our database for any other suitable positions.